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Are you a reseller who would like to add additional products to your existing offerings to build your business? What technologies are you looking for? What technologies do you need to stay competitive? IT Reseller Online is the premier sourcing site for value added resellers (VARs) and system integrators (SIs) everywhere. We're working for you looking for... from a supplier directory to a product database to an office and support center. And since our quality assurance highlights the success of every one and technology advancement, there is no need to waste time surfing the net until IT Reseller Online is the only online website you need.

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Data backup (DDB) or data-to-disk-to-tape (D2D2T) backup architectures are rapidly gaining acceptance by IT organizations constrained by their reliance on tape-based backup and restore. To better understand real-world D2D2T issues, InfoSource selected several integrators, resellers, and users to share their experiences implementing disk based backup. A common picture began to emerge. [Submitted by: ZTC/Server](#)

**How To Chase A Storage VAM**  
What if your company were faced with a legal proceeding or compliance audit — how long would it really take you to find and restore data that might be required? You could use some help — an ad that can guide you through the thicket of competing claims to find a solution. That's what your VAM can be. So how do you find the right storage VAM? Start by asking the right questions. [Submitted by: Bruce HMLC](#)

**Protect And Secure For Healthcare: Integrated Security For Hospitals And Clinics**  
New technology is not required for its own sake, it is a means to an end. Whether the aim is to protect private patient information, reduce risks and liabilities, comply with government regulations, or do more with less, the ultimate goal is to provide the best possible patient experience. [Submitted by: Ingram Micro and Cisco](#)

**Get Paid What You're Worth For Mobile Solutions**  
Enterprise customers' L100 system is Mobile's Crown Assessment to every customer engagement. This assessment is typically allowed for a fee, and as a result, this VAD/integrator is earning high margin projects and closing more sales. [Read with permission from Business Solutions magazine](#)

**How To Select The Right Scanner For A Smooth Running Document Imaging System**  
Technology is not required for its own sake, it is a means to an end. Whether the aim is to do more performance at any one of the steps outlined here can help make your small business process as efficient as possible. So it's wise to ensure that your choice of scanner takes all the steps into account. [Submitted by: Eastman Kodak](#)

**Featured Products**

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The Reflex Caps are for the annual productivity of business users. Caps help you better manage your work flow by capturing and organizing paper documents as high-quality PDF files. Caps save 95% — the de facto standard for scanning productivity — to guarantee the best image quality without recovering or interrupting with logging. Caps save you the ability to add an image long after you scanned it. [Submit your ad](#)

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